

Dorsa Ghamkhar

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EDUCATION

PhD in Finance, Schulich School of Business, York University 2022 – 2027 (Expected)
Status: ABD – Proposal successfully defended (Sept 2026)
Committee: Prof. Ming Dong (Supervisor), Prof. Mark J. Kamstra, Prof. Yelena Larkin

M.Sc. in Business Administration, Finance, Sharif University of Technology 2019 – 2022
Supervisor: Prof. Shiva Zamani

B.Sc. in Engineering, Sharif University of Technology 2013 – 2018

RESEARCH INTERESTS

Behavioral Finance, ESG and Corporate Finance, Sustainable Finance, Personal Finance, AI

WORKING PAPERS

- **Lobbyist CEOs and Corporate Innovation: Political Expertise as a Complement or Substitute** (Job Market Paper)
This paper examines how CEOs with lobbying experience impact corporate innovation, climate strategies, and firm performance. I find that political capital substitutes for innovation in non-high-tech industries, resulting in fewer patents and reduced climate engagement. Conversely, in high-tech sectors, political expertise complements growth, driving higher R&D investment, more green patents, and higher-value innovation, alongside overall improved operational efficiency.
- **Income Tiers and the Divergence of Retirement Adequacy Confidence in Canada**
(With Sunwoo Lee, Daniel W. Richards, and Ji Choi)

CONFERENCE PARTICIPATION

Lobbyist CEOs and Corporate Innovation: Political Expertise as a Complement or Substitute (JMP)

Doctoral Student Consortium (DSC):

FMA Annual Meeting	2026
FMA European Conference	2026

Presentations & Acceptances:

Canadian Sustainable Finance Network Conference	2026
Schulich Research & PhD Day (<i>Poster</i>)	2026
New Zealand Finance Meeting	2026
Sydney Banking and Financial Stability Conference	2026
Massey Sustainable Finance Conference	2026
Climate Finance & Sustainability Conference	2026
Global Finance Conference	2026
21st International Behavioral Finance Conference	2026
20th International Behavioral Finance Conference	2026

Income Tiers and the Divergence of Retirement Adequacy Confidence in Canada

Presentations & Acceptances:

3rd Annual CFP Board Connections Conference	2026
Melbourne Personal Finance and Investment Symposium	2026

Other Conference Roles

<i>Discussant:</i> FMA Annual Meeting (Economics of Innovation)	2025
<i>Participant:</i> Northern Finance Association Conference (NFA)	2023 & 2024

HONORS AND AWARDS

- Academic Excellence Fund 2026
- Professional Development Fund 2026
- YUGSA Conference Support Fund 2025
- Schulich Conference Fund 2024 & 2025
- The Invesco Doctoral Scholarship 2022 & 2023
- Schulich Entrance Scholarship of Merit PhD 2022
- Schulich School of Business Doctoral Fellowship 2022 – 2027
- Ranked 8th out of 35,000+ participants in the 2018 Iranian MBA entrance exam
- Qualified for the first round of the Iran National Mathematics Olympiad (2009, 2010, 2011)

TEACHING EXPERIENCE

Course Director (Instructor)

- **Personal Finance**, Schulich School of Business, York University Fall 2026
- **Personal Finance**, Schulich School of Business, York University Winter 2026
- **Introduction to Business**, Schulich School of Business, York University Fall 2024

Teaching Assistant

- **Virtual Journal Club**, York University & LMU Fall 2025 – Winter 2026
- **Virtual Journal Club**, York University & LMU Fall 2024 – Winter 2025
- **Introduction to Business**, Schulich School of Business (Tutorial Leader) Fall 2023
- **Risk Management**, Sharif University of Technology Spring 2021
- **Financial Engineering**, Sharif University of Technology Fall 2020
- **Corporate Finance**, Sharif University of Technology Fall 2019

WORK EXPERIENCE

Research Assistant Nov 2025 – March 2026

Supervised by Prof. Daniel W. Richards & Prof. Sunwoo Lee

School of Administrative Studies, York University

- Co-authored research on Canadian retirement adequacy confidence, managing and analyzing large-scale household financial survey datasets.
- Conducted extensive data cleaning, merging, and econometric modeling to segment respondents across distinct income tiers.

Product Data Analyst Jul 2021 – Aug 2022

Digikala

- Microdata Analysis & Revenue Dynamics: Built Python and SQL pipelines to analyze millions

of transactions, modeling consumer churn to mitigate revenue leakage and maximize promotional ROI.

- Demand Forecasting & Capital Allocation: Applied statistical models and hypothesis testing to predict promotional demand shocks, optimizing inventory working capital and resolving supply bottlenecks.

Education Advisor

Sep 2018 – Jul 2020

Modaresan Sharif

Editor in Chief

Sep 2015 – Sep 2016

Sharif Civil Magazine

ACADEMIC PROJECTS

Master's Thesis

2022

Subject: Event study on the effects of the COVID-19 outbreak on the Iran Stock Exchange

- Conducted an event study demonstrating the divergent impacts of the pandemic across Iranian industries, finding that remote-friendly sectors (finance, tech) outperformed physical-intensive ones (transportation, real estate).

TECHNICAL SKILLS

- **Data Science & Programming:** Python, SQL, R, and MATLAB
- **Econometrics & Research Tools:** Stata, Excel, and L^AT_EX
- **Languages:** English (Fluent) and Persian (Native).

CERTIFICATIONS & DEVELOPMENT

- **CFA Program** – Passed Level I
- **FRM Program** – Passed Part I
- **Financial Markets** – Yale University (via Coursera)
- **Business Applications of Hypothesis Testing and Confidence Interval Estimation** – Rice University (via Coursera)
- **Introduction to Data Analysis Using Excel** – Rice University (via Coursera)
- **Inspiring and Motivating Individuals** – University of Michigan (via Coursera)
- **Certificate in Personal Wellness** – Faculty of Graduate Studies, York University

REFERENCES

Ming Dong (Supervisor)

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